

Sales Representative (for French market)

Split, Croatia (On-Site)

"Devenez un pro des ventes et expert en stationnement intelligent en rejoignant notre équipe!"

Parklio specializes in the production and sale of smart parking products and software solutions. We work with modern technologies in a young, professional and agile team. Thanks to our excellent team, Parklio products are currently present in more than 50 countries around the world - and now, we are looking for reinforcements!

We are looking for a **Sales Representative** who will contribute to market development in French speaking countries. Our new team member should have positive attitude towards team, work & clients. In our office there is never a boring moment so we hope you like dynamic environment.

If you want to start a career in IT sales, this is a great opportunity! Individuals with sales experience who want to improve their skills will be mentored.

Role description

- Understanding of the company's products and services
- B2B/B2C sales
- Market research for business growth
- Support in planning sales and promotion activities
- Identifying and assessing business prospects

Requirements

- Understanding of French market
- Good knowledge of English & French (at least B2)
- Excellent verbal and written communication skills
- Experience in B2B/B2C sales
- Eager to learn & grow
- Polite and communicative personality
- Be able to demonstrate sales, professionalism and interpersonal skills

What we offer

- Work with international clients
- Career development (B2B & B2C sales realizations)
- Participation in local and international tech fairs (e.g. Intertraffic, Infobip Shift)
- Additional educations
- Work with an experienced team of associates
- Mentorship

Sounds interesting? Don't hesitate to send us your application along with a CV to jobs@parklio.com!